



**Form 1 Record of Decisions**  
**Industry \_\_\_\_\_ Company \_\_\_\_\_**

**Quarter \_\_\_\_\_**

Keep a record of your quarterly decisions on this form. Everyone on the team should keep this form posted so that in any team member's absence the team will know the previous decisions.

| Quarterly Decision Log |                    |                 |               |       |             |               |                     |                 |           |      |           |
|------------------------|--------------------|-----------------|---------------|-------|-------------|---------------|---------------------|-----------------|-----------|------|-----------|
| Quarter #              | Production # units | Add to Capacity | Total Quality | Price | Advertising | Sales Persons | Product Development | Market Research | Dividends | Loan | Mini-Case |
| 1                      |                    |                 |               |       |             |               |                     |                 |           |      |           |
| 2                      |                    |                 |               |       |             |               |                     |                 |           |      |           |
| 3                      |                    |                 |               |       |             |               |                     |                 |           |      |           |
| 4                      |                    |                 |               |       |             |               |                     |                 |           |      |           |
| 5                      |                    |                 |               |       |             |               |                     |                 |           |      |           |
| 6                      |                    |                 |               |       |             |               |                     |                 |           |      |           |
| 7                      |                    |                 |               |       |             |               |                     |                 |           |      |           |
| 8                      |                    |                 |               |       |             |               |                     |                 |           |      |           |
| 9                      |                    |                 |               |       |             |               |                     |                 |           |      |           |
| 10                     |                    |                 |               |       |             |               |                     |                 |           |      |           |
| 11                     |                    |                 |               |       |             |               |                     |                 |           |      |           |
| 12                     |                    |                 |               |       |             |               |                     |                 |           |      |           |